

For Partners

## iboss Partner

## Partner with iboss for Success

The shift to securing user Internet access in the cloud is underway as organizations leave behind perimeter-focused web gateway appliances. This is creating opportunities for partners to complement our offerings and share in our growth

Networks are increasingly leveraging cloud applications delivered as a service. SaaS allows businesses to consume applications quickly and easily, enabling them to become more productive and competitive while also enabling mobility, as employees can work from anywhere while leveraging critical business applications such as Office 365.



The shift to the cloud requires fast and secure Internet connections from anywhere. The iboss cloud secures Internet access on any device, from any location, in the cloud. The foundation of switching to the cloud is the ability to secure connectivity with scalability to support infinite bandwidth and connections. Since iboss runs in the cloud, it can scale to any capacity instantly, removing the restrictions and limited performance of on-prem appliances.

We're committed to our partners and dedicated to your success – with the technology, tools, and support to help you increase market share through new opportunities, and achieve incremental revenue growth within existing customers.

# Key Reasons to Become an iboss Partner



#### Innovative technology

Cloud based Internet security with immediate ROI, easy migration from legacy appliances, and on-demand scalability.



#### 100% Cloud. 100% Subscription

The iboss cloud is sold as a 100% SaaS subscription, and can be deployed within minutes -- that means there's no hardware to buy and manage.



#### Global Sales and Support Engineers

Global sales and support engineers help you with the technical assistance to close deals quickly.



#### Fast Deployment in the Cloud

The iboss cloud leverages the cloud to seamlessly protect users wherever they



#### Strong Marketing Support

We're here to back you up with a full array of programs and tools to foster fast revenue growth.

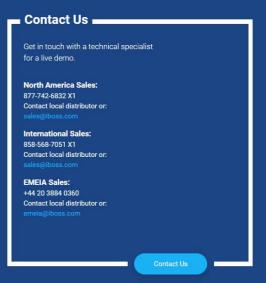
## For MSPs

### iboss MSP

Scale your MSP offering by leveraging iboss to secure Internet access in the cloud, eliminating the need for network security appliances.







Support Overview Open a Ticket

North America Support: 877-742-6832 X3 support.na@ibosscloud.com

LATAM Support: support.latam@ibosscloud.com

EMEIA Support: +44 (0) 203 7908289 support.emeia@ibosscloud.com

APAC Support: +63 (45) 4571057 support.apac@ibosscloud.com

Request Demo Request Information

Contact local distributor or:

International Sales: 858-568-7051 X1 sales@iboss.com

EMEIA Sales: Contact local distributor or: emeia@iboss.com









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